



SBSCC MYBOS PARTNER PROGRAM

Are you interested in becoming a partner for SBSCC MYBOS Accounting Software?

Becoming a partner is quick and easy. Our partner Program is designed to maximize our partner's margins without having to go through a lot of hassle and expense. We believe that a strong commitment to enhancing your organizations product offerings to your clients - is the recipe for our mutual success.

Who can sign up as a partner?

The partner program is open to any business entity or individuals (*business, computer and accounting consultants*). If you want to start a professional business or sell computer/accounting related solutions to your clients; then the SBSCC MYBOS Partner Program would be a great addition to your current product offerings.

Benefits:

Helping customers to choose the right product for their needs, setup and supporting with advice and technical skill. SBSCC MYBOS Partner Program allows you to provide professional services across a wide range of areas.

By becoming a member of the SBSCC MYBOS Partner Program you will receive recognition of your experience and skills, along with a number of additional benefits including:

- **Great discount margin structure** - Our partner program guarantees 10 to 50 percentage discounts on our products.
- **Professional Development** - Provided with range of support to develop their knowledge and consulting skill.

Partner Categories:

1. Reseller

This program allows you to resell MYBOS Accounting Software/Add-on Modules. To qualify, you must purchase minimum 1 unit initially for resell. Earn 25% discount under this program.

2. Value Added Reseller (VAR)

This program allows you to resell and support MYBOS Accounting Software/Add-on Modules. To qualify, you must purchase minimum 2 units initially for resell and support. Earn 30% discount plus 15% on annual renewal fee (*after you sell 10+ units - get 20% on annual renewal fee & 50+ Units - get 30% on annual renewal fee*), professional development and other benefits under this program.

3. Distributor

Level 1: This program allows you to resell, create resellers and support MYBOS Accounting Software/Add-on Modules. To qualify, you must purchase minimum 25 units per order/month for resell. Earn 40% discount plus 40% on annual renewal fee and other benefits under this program.

Level 2: This program allows you to resell, create resellers and support MYBOS Accounting Software/Add-on Modules. To qualify, you must purchase minimum 50 units per order/month for resell. Earn 50% discount plus 50% on annual renewal fee and other benefits under this program.



Partner Application Form

Date:	
Name:	
Company Name:	
Address & City:	
Country:	
Phone No:	
Fax No:	
Email:	
Qualifications:	
Experience:	
Interested Partner Program:	Reseller <input type="checkbox"/> Value Added Reseller <input type="checkbox"/> Distributor <input type="checkbox"/>
Signature:	

Complete this form and mail, fax or email it with the required documents to;

Address: SBSCC MYBOS PARTNER
Mail: SBS Computer Consultancy (Pvt) Ltd.
40 - 3/3, Galle Road, Colombo 6, Sri Lanka.
Fax: +94 11 4516456
Tel: +94 11 4512456
Email: admin@mybosaccounting.com

SBSCC Office Use Only

Application Approved:	Yes <input type="checkbox"/> No <input type="checkbox"/>
Approved By:	
Account Manager:	
Signature:	